IAN GILLESPIE, FOUNDER OF WESTBANK, SHARES THE "FIGHT FOR BEAUTY" TO BUILD A BODY OF WORK IN THE WORLD’S MOST LIVEABLE CITIES, AND THE IMPORTANCE OF BUILDING ARTISTRY
Westbank is a practice dedicated to offering inspiration. As we have grown, the category of a developer has become too narrow to contain the essence of our practice. We have come to the realization that our role in the world is to inspire.

Oakridge, Vancouver
An urban innovation at the heart of a 10-year park designed by global design talents for each residential tower offering a new downtown centre of Vancouver.

Joyce, Vancouver
One park with family in mind, large family sized apartments homes with expansive amenities available Summer 2020 in one of Vancouver’s most welcoming communities.

Horasik Bay, West Vancouver
West Vancouver’s most beautiful waterfront land offering oceanfront and forest views with panoramic water views and the true sanctuary of the sea-to-sky lifestyle. Available Summer 2021.

The Butterfly, Vancouver
A defining presence on the Vancouver skyline with a unique curved form creating a vertical neighborhood in the sky with outdoor spaces and greenways on every level.

KOGO, Toronto, Toronto
A transformative project in the King Street West corridor, designed by Burke Architects featuring fourismanium panels,” a control courtyard and enhanced public realm, integrating unique retail and commercial spaces for a new typology and way of living.

The Kita, Tokyo
Offering only 12 exquisite ultra luxury residences designed by internationally renowned architect Kengo Kuma, the Kita sets an unprecedented standard of living that will be difficult for Tokyo to look back from. Built as a path-making piece of architecture, and a timeless work of art.

The Avista, Tokyo
A collection of 33 ultra-luxury residences in Minami-Aoyama. The story behind the Avista is one of building, lighting, and gentle transition and these themes relate to the experience of living there, too.

First Light, Seattle
A residential tower integrating art and architecture, infused with light by the glass art of Seattle-based artist John Hogan. First Light offers unparalleled amenities, creating a retreat, a urban retreat for 55 residents, in the heart of downtown Seattle.

At any given time, we are working on projects at every scale, including residential, hotels, retail, office, rental, district energy, affordable housing and public art. We are working collaborations with artists, designers and cultural pioneers, allowing them to inform and influence our work.

A collection of our body of work, for more information please contact our Westbank Hong Kong Gallery to arrange a private viewing appointment.
Tracing the commencement of his career at his cousin’s development firm Schroeder Properties, Westbank founder Ian Gillespie notes that the long-term relationships built with partners and tenants during this early stage have helped pave the way for his firm’s development not only in Vancouver and Canada, but also across the world.

“As our practice evolved, we have expanded our eclectic nature, pursuing interesting collaborations in any and all sectors, whether it be in the arts, technology, sustainability, fashion, music and more. In this way, Westbank has extended far beyond the traditional boundaries of real estate,” Gillespie recollects.

“The idea of the culture company is that whatever we do, we are trying to enrich the cultural landscapes of the cities and communities in which we work. We do this through our businesses in arts and culture as well as by collaborating with artists, designers and creators with whom we share values.”

Westbank’s commitment and passion has led them to set a higher standard and create transformative projects for the cities in which they practice and becoming one of North America’s leading real estate developers. Beginning with Vancouver, Westbank has expanded their practice to Toronto, Seattle, Silicon Valley and Tokyo, having chosen among the most livable cities in the world as their core cities of focus.

With each project Westbank gets more ambitious, in the quality of work and the artistry of their designs. The path of Westbank’s evolution, has taken the practice from a development firm building early shopping centers, to a city-builder creating works that include Coal Harbor with Shaw Tower and the Fairmont Pacific Rim, Woodward’s, Shangri-La Vancouver and Toronto and TELUS Garden; to a culture company crafting Alberni by Kengo Kuma, The Butterfly, KING Toronto, Oakridge, and more.

Today, Westbank could perhaps be best described as an inspiration practice, with their latest works including The Kita and The Avior, their Seattle projects and the San Jose initiative. Each of these stages manifests itself clearly in their body of work.

Creating a global body of work through the integration of art and architecture

Based in Vancouver, Canada, Westbank has, in just under three decades, grown into not just an illustrious developer, but also a cultural company that strives to create inspiring experiences.

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Westbank Cities

Over the past three decades Westbank’s has built a body of work which spans in core cities across North America and in Tokyo. Through their dedication to artistry, the fight for beauty and to creating inspiring experiences, they have become one of North America’s leading developers.

In central Tokyo, Westbank has recently completed two residential projects, The Kita, designed by Kengo Kuma and The Avior, by OSO, an architectural practice founded by two of Kengo Kuma’s former associates. Known for having some of the most creative architecture in the world, Tokyo holds a special place for Westbank - the inspiration to build a practice there came from their first collaboration with renowned Japanese architect Kengo Kuma in Vancouver. The Kita and The Avior exemplify Westbank’s commitments to artistry, design and beauty – expressing the design themes of Layering and Gesamtkunstwerk that Westbank has been exploring for many years. Both offer an unprecedented standard of living and a quality of design that could stand among the best in the world.

The Kita

Designed by Kengo Kuma, one of Japan’s most revered architects, The Kita sets a new precedent for Japanese condominiums and offers experiences, they have become one of North America’s leading developers.

The Avior

The story of The Avior is one of blending, layering and gentle transition, and these themes relate to the experience of living there, too. Inside, each of the 11 apartments and 2 penthouses are spacious, airy and open-plan, with high ceilings and huge windows overlooking the trees. This allows for smooth transition between living areas, and suggests a soothing symbiosis with the natural world. The clarity and abundance of light is invigorating, yet, at the same time, cocoon-like softness is achieved through materials and beautiful detailing. Outside, Japanese-style gardens surround the building, with undulating, mossy hills, a scattering of smaller rock gardens, a flowing stream and an abundance of bamboo, maple and cherry blossom trees. Very Japanese in its delicacy, yet satisfying Western proportions and living expectations in every way, The Avior is a bridge between worlds.

Alberni by Kengo Kuma

Designed by renowned Japanese architect Kengo Kuma, Alberni is the first of several collaborations Westbank and Kengo Kuma are undertaking in Vancouver, Tokyo and San Jose. The project that inspired Westbank to explore Japanese culture and led them to expand their practice into Japan, Alberni embodies the layered depth and meaning that is at the core of the design philosophy of Layering. In keeping with Japanese spatial traditions, the emphasis is on the atmosphere rather than the object: without drawing attention to any particular point or detail, eliciting a serene yet visceral experience.

Horseshoe Bay Sanctuary

On West Vancouver’s most beautiful parcel of waterfront land, Horseshoe Bay Sanctuary opens onto panoramic views of Horseshoe Bay and beyond, to the scenic shores and alpine peaks along Howe Sound. In an unparalleled location surrounded by water, mountains and forests, Horseshoe Bay reflects the best of West Coast Modernism, deeply inspired by the beauty of its natural surroundings and shaped by the land and sea of the Pacific Northwest. Designed by architect Paul Merrick, one of the last great practitioners of West Coast Modernism, Horseshoe Bay Sanctuary’s interiors and architectural details continue a bold tradition of total design in West Vancouver. There will never be a waterfront living opportunity like this again.

Oakridge

In the geographic centre of Vancouver, Oakridge will be a cultural hub and city within a city, organized around a 10-acre park and urban forest. The designated new town centre for Vancouver, this project has been under development for over 15 years in the making. Oakridge will be home to residents from Vancouver and around the world. It will include a million square feet of workspace for thousands of creative economy workers; over one million square feet of retail including the Oakridge Kitchen; one of the city’s largest community centres and daycares; a public library; a world-renowned Goh Ballet performing arts academy; multiple live music venues and numerous indoor and outdoor performance spaces, all combining to make Oakridge the most livable place in Vancouver, one of the most livable cities in the world.

JOYCE

Bringing a high degree of artistry and beauty to an already well-functioning neighborhood, JOYCE is tailored to fit the community, adding vibrancy to the neighborhood, while honoring the area’s heritage as one of the city’s historic communities, and one of its most multicultural. JOYCE takes inspiration from the Joyce-Collingwood neighborhood in Vancouver, reflecting its history through colorful, expansive balconies designed to evoke a river and salmon-run that is just now being restored in the area. A direct manifestation of Westbank’s commitment to creating beautiful projects that contribute to the city in which they build, JOYCE is designed with families in mind, to offer complete homes in one of Vancouver’s most welcoming communities.

The Butterfly

The Butterfly, designed by Nevery Architecture (formerly Bing Thom Architects), is located on the highest point of land on the downtown peninsula in Vancouver, and will become one of the tallest buildings in the city on completion. The Butterfly emerged from an impossible idea: homes in the sky, housed within a vertical neighborhood of outdoor spaces that transform a sense of being one with nature and of belonging in your built environment, into reality. One of the last buildings designed by the late, Bing Thom, it is a work of art formed through an inspired collaboration.

KING Toronto

Inspired in equal parts by Moshe Safdie’s Habitat 67 in Montreal and Pierre Chareau’s Maison de Verre in Paris, KING Toronto is a transformative project for the King Street West Neighborhood. The building is organized as a traditional perimeter block with a central courtyard uniting a multitude of heritage buildings under a unique architectural typology. KING Toronto rises upwards as a series of four distinct pixelated mountains: North, South, West and East, creating retail and workspace below residential homes, while protecting the footprints of the heritage buildings on site, with valleys in between allowing sunlight to reach the courtyard below. Atop each peak, or mountain, the two-storey penthouse levels featuring floating sanctuaries set high above the urban context of King Street West.

First Light

First Light is Westbank’s first project in Seattle with long-time collaborator architect James Cheng and John Hogan, a Seattle-based artist who works predominantly in glass. Hogan’s work will be incorporated throughout the project, in the veil, in a multisensory space in the residential lobby and a secret garden on the roof, in a second veil incorporating throughout the project, in the veil, in a multisensory space in the residential lobby and a secret garden on the roof, in a second veil...
RESIDENCE FOR LEASE
Mid-Levels · Island South
The Peak · Other Urban Areas

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Pacific View
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If there is one word to describe the performance of the local property market for the last few years, it would have to be ‘resilient’.

In spite of the devastating impact of the social unrest in 2019 and the pandemic in 2020, the property market stood its ground. Prices dipped slightly compared with precipitous falls in other sectors of the economy. With law and order restored and hopes for a gradual recession of the pandemic, the market entered the new year with renewed confidence and much improved sentiments.

Analysts are, of late, turning their attention to looming inflation in the US, prompting investors to look for counteracting options in their portfolio. With the pandemic coming under control, there are also high expectations for the early return of investors from across the border. The euphoric response to some of the new property releases show that property investors are back with a vengeance.

According to the latest data from the Rating and Valuation Department, property prices in May 2021 were just 0.8% away from their peak; the indices rose 0.64% to 393.7 points, a 23-month high. The index has, in fact, risen for five consecutive months, rising 1.97% year-on-year.

With the confluence of favourable factors, all signs point to a record year ahead.
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A robust performance predicted for 2021

With the steady recovery of the economy due to the progressive roll-out of the vaccination programme and a gradual easing of the pandemic, the Hong Kong property market witnessed a boom in the first half of the year, with solid growth in the transaction volume for both the primary and secondary markets. Fuelled by various favourable factors, it is forecast that property prices may record a 9% growth in the second half of the year, translating into a 15% growth for the whole year in 2021, and with the transaction volume of the primary and secondary market hitting a 2.5-year high and 9-year peak respectively.

Foremost among a number of favourable factors is major infrastructure improvements, especially the commissioning of the Tuen Ma Line at the end of June, which could be the key propulsion for the property market in the second half of the year. As a result, well-developed districts that the Tuen Ma Line traverses, such as Tai Wai, Water Bay Drive and Villa La Plage, have all been favourably received. Among all the prime projects, 7779 Peak Road received strong interests from the region’s wealthiest, as seen in a series of transactions worth over HK$350 million and HK$677 million. On the other hand, other top-tier residential projects, such as 21 Borrett Road Phase 1, 8 Deep Water Bay Drive and Villa La Plage, have all been favourably received. With a notable number of big-ticket transactions, this market segment is expected to keep up its momentum in the second half of the year.

Looking ahead, the commissioning of major infrastructure projects may keep injecting impetus to the districts in which they are located. For example, the Tuen Ma Line may keep boosting the development of the districts along its line, especially Kai Tak which appeals to buyers interested in its excellent masterplan and a comprehensive range of ancillary facilities for living, shopping and recreational activities. In addition, the new Inland Revenue Tower to be built at Kai Tak may create additional job opportunities, and stimulate the local property market. In fact, the district is one of the top-three performing districts in the primary market, recording approximately 1,100 units of first-hand property transactions in just the first 5 months this year.

Another well-developed district with new property projects outperforming the market is Tsuen Wan West. For example, the recent average price per square foot of saleable area of Ocean Pride is 17% higher than in May 2017 when it was first launched. As for The Pavilia Bay and City Point, these new estates even register a 33% and 63% growth respectively, compared to January 2017 and May 2014 when they were launched. These examples show that new housing estates in Tsuen Wan West have outperformed the overall property market.

Benefiting from the establishment of the Tuen Ma Line which connects the East Rail with the West Rail, Tai Wai is also deemed a rising star as it enjoys not only location proximity to East and West New Territories, but also shortened commuting time to Hong Kong Island once the railway linking Hung Hom and Admiralty is commissioned. In this regard, while districts like Kai Tak, Tsuen Wan West and Tai Wai are capitalizing on the commissioning of the Tuen Ma Line, other districts that this railway traverses, such as Tuen Mun, Yuen Long and Ma On Shan, are also expected to do well in the long run.

Given that the property market has performed well above our expectation, it is forecast that prices of second-hand residential properties may break the record of 2019, accelerating in the second half of the year with a 9% growth. Therefore, instead of the original forecast of a 10% growth, the figure is now revised upwards to 15% for the entire year of 2021.

Also thriving is the luxury residential market, recording multiple big-ticket transactions valued at HK$100 million or above in the primary market. Among all the prime projects, 7779 Peak Road received strong interests from the region’s wealthiest, as seen in a series of transactions worth over HK$350 million and HK$677 million. On the other hand, other top-tier residential projects, such as 21 Borrett Road Phase 1, 8 Deep Water Bay Drive and Villa La Plage, have all been favourably received. With a notable number of big-ticket transactions, this market segment is expected to keep up its momentum in the second half of the year.

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Stretching the boundaries in a new movement of cultural expression

Since 1992, Westbank has built a practice based on long-term commitments to artistry, sustainability and city-building. Today, these commitments have evolved into core themes unique to the practice: the fight for beauty; the creation of culture; and responding with urgency to climate change. Over the course of nearly three decades they have evolved beyond the definition of a typical developer, where today they would be considered cultural practice – above all in the business of inspiring.

The Standard talks to Ian Gillespie, Westbank’s founder, on how he is transforming the development landscape with a dedication to beauty and culture.

“We hope that anyone who looks at the work we’re doing will see that we are striving to be far more, and do far more, than a typical developer,” says Gillespie. “The projects we’re taking on and the degree of artistry we’re infusing into everything we do, is for the benefit of our cities and communities - to create inspiring places for the people who live there, work there, or in any way experience them.”

Fight for Beauty

To Westbank, beauty is a multi-faceted concept; it embraces art, science, ideas, nature, great design and all the work that goes into improving our lives and the lives of others. With everything we undertake, we fight hard to create something meaningful,” Gillespie emphasizes. “Where others see beauty as an option or an accessory, we see it as essential.”

Stressing the many similarities of art and architecture, Gillespie considers architecture done well as “the most beautiful art form. He explains, “Both are forms of expression, and while they may differ in that art’s primary purpose is to provoke thought, the challenge with architecture is that it must also serve as shelter and functional space that supports life.”

“So with architecture, the artistry is in marrying form and function to create something that often becomes beautiful because of these qualities – innovation, efficiency and functionality,” he continues. “When combined with aesthetics, they elevate architecture to a work of art.”

Nowhere is this better expressed than in the design philosophies of Gesamtkunstwerk (total work of art) and Layering that Westbank has been exploring now for some time. “These design philosophies formed the basis for two of our exhibitions, Gesamtkunstwerk and Japan Undyed, which allowed our audience to connect with our projects and physically experience the integration of art,” he says.

Westbank aims to infuse artistry within each of their projects. In their pursuit of contributing to the cultural landscapes of their cities, Westbank has collaborated with great design, architecture and artists, innovators and thought-leaders who are at the pinnacle of their professions, including architects Kengo Kuma, Bjarke Ingels and Jeanne Gang; artists Rodney Graham, Douglas Coupland and Omer Arbel; designers Wonderwall and Makoto Azuma and many others.

Gillespie points out that, for him, two of the most memorable projects have been the first two he ever undertook in Tokyo. “What drew me to Japan, and Tokyo in particular, was the idea that if Westbank was to be considered among the leading real estate development practices globally, then we had to create work in the cities where the best architecture is being done in the world today – and much of this is being done in Tokyo,” he explains.

The two projects that Gillespie singles out are The Kita and The Avior, which he believes have achieved a degree of artistry and quality that is exceptional even for Tokyo. “They are amongst the finest residences Westbank has yet created, and could stand amongst any of the greatest residential projects in the world today.”

Alongside their architecture, Westbank has also created another body of work, which spans art, pianos, fashion, Teahouses and exhibition spaces.

In the Westbank Piano Program, they collaborate with Fazioli, makers of the finest pianos in the world, and challenge their architects of their buildings to design a piano that responds to the typology itself.

The Westbank Fashion collection came out of a desire to share the artistry of fashion with the world. Each of these dresses has a story and each was created by a designer who is an artist in their own right. It is a vivid manifestation of the integration of art and design.

Westbank’s public art initiatives represent another way of exemplifying the successful integration of art into architecture, Gillespie notes. The public art Westbank includes is intended to complement the artistry of its buildings, allowing the projects to become a platform for creative expression.”

One such remarkable example is Light Art by Diana Thater at Shaw Tower in Vancouver. A straight line of dissolving coloured light runs from the top of the building to the ground, where it disperses into a reflective surface, with fog generated from the bottom of the building lifting the pool of light back up and out, in a dynamic light display. The Shaw sign at the top of the building and the reflective pool at the bottom also create a compositional balance.

Technology and sustainability

While striving to create inspiring experiences that bring artistry into daily life, at the same time, Westbank has recognized the climate crisis the greatest challenge of our time and committed to responding with urgency. Westbank works to integrate nature into their projects and the built environment, while incorporating deep sustainability. From this point on, the practice aims to achieve at minimum net zero for operational carbon and moving towards net zero for embodied carbon, if not carbon positive. “Achieving LEED Platinum is no longer even close to being sufficient. Everything we are doing is based on a fundamental recognition that we have so far, so far to go to have a hope of avoiding irreversible damage to our planet. And if you start from there, then you have to start asking yourself if the question, are you going to be part of the problem or are you going to be part of the solution?”, says Gillespie.

As part of their response, Westbank has been furthering their explorations of low-carbon technologies and looking for synergies between design and sustainability. “There are many natural elements in design that serve the dual purpose of reducing the building’s impact on the environment while also supporting inhabitant wellbeing, through better air quality, urban agriculture and natural environmental conditioning.” Gillespie notes. “For example, planting trees on balconies or rooftops helps purify the air, naturally provides shading, helps regulate building temperature and in some cases can also bear edible produce. Operable windows naturally help with circulation, contributing to natural cooling while providing inhabitants with fresh air. And there are so many other innovations to leverage.”

“We with everything we are doing, in every project at every scale, no matter what, we are attempting to create value for our cities and communities; through ideas, and pushing the boundaries of what’s possible,” Gillespie concludes.

The Tea House by Kengo Kuma (Vancouver, Canada)

The Avior by OBO (Tokyo, Japan)
SOUTHLAND is home to 800 studios, 1 to 4-bedroom homes, duplexes and special units, ranging from 289 to 2,084 sq ft, with a site area of 11,000 sq. m and a total floor area of 47,000 sq. m. All its spacious homes are equipped with appliances from quality brands, such as Miele, Sub-Zero, Poliform, Bulthaup, and more.

SOUTHLAND residents can avail themselves with the myriad of facilities at THE SOUTHLAND CLUB, an exclusive 66,000-sq. ft. private club, with over 30% of green space. Its comprehensive range of facilities includes a 25-meter outdoor pool, kids’ pool, fully-equipped gym, children's playground, and more. There is also a banquet hall linked to the outdoor pool and al fresco dining area, meaning that you can host lavish parties with family and friends without leaving home.

**Superb connectivity**

Built atop the Wong Chuk Hang MTR station, SOUTHLAND boasts excellent connectivity. “The project will be connected to the MTR Wong Chuk Hang station through a covered walkway, and THE SOUTHSIDE, an upcoming leisure and lifestyle mega shopping mall measuring 500,000 sq ft,” says Helen Fung, Head of Sales and Marketing of RK Properties.

“With the opening of the Hung Hom to Admiralty section of the MTR East Rail Line, Admiralty station, which is merely 2 stations from Wong Chuk Hang station, will become the transportation hub where four subway lines converge, connecting residents to districts across the city,” she adds.

**Good school zone**

SOUTHLAND is located in the southern district of Hong Kong Island where there are plentiful quality schools, including international schools such as Singapore International School (Hong Kong); Canadian International School of Hong Kong; South Island School; and St. Paul’s Co-Educational College Primary School.

The developer has already sold nearly 75% of total of its SOUTHLAND flats within the first month of launch with an average price of around $33-34k per sq ft. Its buyers’ list includes celebrities and well-known public figures in town.
The pinnacle of luxury living

Perched majestically on The Peak, Chelsea Court provides residents with good reasons to live it up and soak up the grandeur.

The Peak is, first and foremost, the most coveted residential address in all of Hong Kong, and Chelsea Court lives up to the prestige of this distinguished district. The quality residence is nestled among the lush green hills of Mount Kellett, with Pokfulam Country Park in its vicinity.

Chelsea Court features eight duplexes and twelve simplexes. Units range from 1,509 to 3,123 sq ft in gross area, with exceptionally high ceilings for enhanced perspectives. The duplex units provide spacious living and dining areas plus four large ensuite bedrooms, each unit also comes with the exclusive use of 811 to 1,872 sq ft gross of private garden, or roof terrace, reached via an internal staircase. Residents who regularly entertain, the garden and roof terrace is the ideal location, where guests can take in the spectacle of a glorious sunset – an additional reason for convivial gatherings. Likewise, the simplexes offer two ensuites.

Looking out onto the horizon, residents can revel in the panoramic views of the glistening waters of the East Lamma Channel and the South China Sea. The expansive windows draw the vast natural beauty of the sea and sky into the rooms like a framed picture.

All apartments are furnished to a high standard with well-equipped kitchen and bathrooms. Newly renovated, the kitchens include a Miele fridge, dishwasher, microwave oven and built-in oven, and Gaggenau gas hob and induction cooktop. The newly renovated bathroom will bring refreshing relaxation for residents to indulge in.

Outside of the units, residents can enjoy the 20-meter lap swimming pool and a spacious stone-paved sunning deck where they can cool off or work on their tan. Vehicles are taken care of in the underground carpark, with its electronically-coded lifts for convenience, privacy and security.
A pinnacle of exquisite living

Composed of glamorous duplex suites located in the fashionable Mid-Levels district, The Summit commands an unobstructed 180-degree view of Victoria Harbour and splendid views of Hong Kong Island and Kowloon Peninsula.

Impeccable design
Completed in 2002, the upscale residence is a modern and dramatic 70-storey tower comprising 52 standard four-bedroom duplexes that each measure around 3,007 square feet gross; and two double duplexes that each measure around 5,976 square feet gross, featuring four extra large bedrooms and a family room.

All the 54 designer duplex suites are furnished to the highest specifications and notable for their 20-foot high ceilings. Bathroom and kitchen are finished with brand fixtures and appliances. Each unit has a double car park, and a private lift lobby, with personalized lift codes that ensure residents are connected to business, finance and entertainment data at all times.

Top class amenities
On top of its contemporary and impeccable designs, The Summit also offers an envious range of leisure and sports facilities to cater to residents’ every need.

The private children’s playroom features a maritime-themed indoor playground that will keep your little ones amused, while you relax in the all-season indoor swimming pool and Jacuzzi, or enjoy a refreshing workout in the comprehensively-equipped gym room, featuring state-of-the-art Italian ‘Technogym’ leisure equipment.

For those who seek a unique golfing experience will enjoy the world-class golf simulator which will definitely help take your game to the next level.

THE SUMMIT
Address 41C Stubbs Road, Mid-Levels, Hong Kong
No. of units 54
Size Standard Duplex 2,375 - 2,390 sq. ft. saleable
Double Duplex 4,771 sq. ft. saleable
Developer HANG LUNG PROPERTIES LIMITED
Enquiries (852) 2879 1917
Email LeasingEnquiry@hanglung.com
Website www.thesummit.com.hk

BEST HARBOUR VIEW DUPLEX DEVELOPMENT

Leasing Enquiries : (852) 2879 1917
Address : 41C Stubbs Rd, Mid-Levels
Website : www.thesummit.com.hk
Head south for some pampered living

Burnside Villa is the personification of luxury and exclusivity.

Nestled in South Bay Road, Repulse Bay - one of the most prestigious suburbs in Hong Kong - Burnside Villa commands stunning beach views, and yet is within easy reach of the city centre. The area itself is well served by shopping centers and eateries, while children can attend quality schools in the neighborhood, like the Hong Kong International School.

In place of the hustle and bustle of the urban jungle, the pristine water of Repulse Bay Beach is only a 3-minute stroll down the road. Alternatively, breathe in the refreshing sea breeze as you take a leisurely level walk along the waterfront promenade to adjacent Deep Water Bay.

Comprising European-style villas and low-rise apartments of varying configurations, Burnside Villa instantly stands out like a serene haven. Its 56 units come with large bedrooms and spacious separated living and dining areas. Size ranges from 2,098 - 2,811 sq. ft.

Facilities in the complex include an outdoor swimming pool, plenty of outdoor space for children to play, outstanding security and a management service of proven reliability. Some units even come with a private sea-view terrace, garden front-yard and rooftop, adding an extra 1,380 sq. ft. to the already palatial quarters.

Look no further for your dream home.

BURNSIDE VILLA

Address 9 South Bay Road, Repulse Bay, Hong Kong
No. of units 44 houses and 12 apartments
Size 3 Bedroom House 2,098 - 2,143 sq. ft. saleable
4 Bedroom House 2,763 - 2,811 sq. ft. saleable
Simplex and Duplex 2,319 - 2,510 sq. ft. saleable

Developer HANG LUNG PROPERTIES LIMITED
Enquiries (852) 2879 1917
Email LeasingEnquiry@hanglung.com
Website www.burnsidevilla.com.hk
There’s no place like home

D’HOME understands its residents’ desires for homely comfort, attentive service and convenience, and meets their requirements with a choice of two well-appointed apartments in town.

Cozy and convenient

Nothing can match the feeling of contentment when you return to a welcoming home at the end of the day. And fortunately for guests of D’HOME, this is exactly what awaits them in their cozy and comfortable accommodation.

Developed by Nan Fung Group, the apartments at two of the most prestigious locations on Hong Kong Island are available for both short and long-term leasing.

City dwellers will appreciate the accessibility and vibrant lifestyle at D’HOME Wan Chai. The neighbourhood abounds with dining, entertainment and cultural hot spots, while the MTR station and the extensive transportation network on their doorstep provide convenient access to wherever one wishes to go.

Well-rounded facilities

For those who prefer a quieter environment, the two sleek, high-rise towers of D’HOME in Mid-Levels provide the perfect solution. Located on Robinson Road, residents can enjoy the best of both worlds: a peaceful setting with stunning views of Victoria Harbour, yet still within a stone’s throw of the city’s financial centre.

From home entertainment system to fully-equipped kitchens and a wealth of impressive in-room facilities, all these spacious residences come with high-specification fittings to cater to every need. Selected apartments come with a 3D LED TV and a surround-sound entertainment unit so that residents and their guests can enjoy the pleasures of top flight entertainment in a home setting.

The health conscious will delight in the indoor thermostatic pool with Jacuzzi and sauna, world-class gym, bowling alleys, squash court and billiard room. Leisurely moments can best be spent in the reading room or in the landscaped garden, while children have a playroom to meet their needs.

D’HOME

D’HOME

A TREASURY OF THE FINEST HOMES

FURNISHED APARTMENTS

WANCHAI

MID-LEVELS

Address
239 Queen’s Road East, Wanchai

Contract term
1 month minimum

Size
401–582 sq. ft. (GFA); 270–380 sq. ft. (SA)

Monthly rate
HK$17,000 up

Enquiries
+852 3108 3636

Address
80 Robinson Road, Mid-levels

Contract term
12 months minimum

Size
1,136–1,411 sq. ft. (GFA); 841–1,052 sq. ft. (SA)

Monthly rate
HK$60,000 up

Enquiries
+852 3108 3636

Email
info@dhome.com.hk

Website
www.dhome.com.hk
In the episode of Overseas Property FB Live held on May 7, Anvy Cheung, Chief Executive Officer of Sakura Group, and Edgar Huen, Sakura Japan Head of Project & Research (Japan), shared their views on Japan’s economic outlook and investment prospects. Despite the global downturn due to the current pandemic, Cheung and Huen maintain a positive outlook on the Japanese property market. While a number of conservative property owners in Japan sold their property at a discount in view of the gloom in the market last year, the market has rebounded this year.

Cheung noted, “This year, the number of discounted property available has decreased drastically. Meanwhile, local investors have got used to the pandemic situation and retain their trust in the market. Therefore, there has been a boom in transactions, leading to a high demand for housing, especially in the primary market.”

Huen reckoned it is now an opportunity time to invest in shops and Airbnb properties because of the country’s steady economic recovery, a stable currency, a low entry threshold, and sound returns on investment. “Although the number of tourists to Japan has dried up in the short term due to the coronavirus, I believe its attractions remain, and the tourist market will revive very rapidly after the virus is out of the way,” he said.

He pointed out that, in the pre-Covid era, shops and Airbnb properties in popular areas were very expensive and hard to come by, but they are now available at a discounted price. For investors looking for residential homes, Cheung recommended two residential projects: ‘The High Horie’ and ‘The Premier Tower’. He noted that, while both projects are developed by esteemed developers in Japan, they are available for both residential and commercial purposes. Therefore, investors can take advantage of the properties and apply for the Japanese Investor/Manager Visa. With price starting from HKD 2-3M, investors can expect a 5-6% rental yield.

With an office in Hong Kong and teams based in the UK and Japan, Sakura Japan Property Limited offers first-hand, second-hand homes, properties and apply for the Japanese Investor/Business Manager Visa. According to the International Monetary Fund (IMF)’s report released in October 2020, Vietnam’s estimated GDP of $340.6 billion could exceed that of Singapore by nearly 1 percent for the first time, ranking Vietnam the fourth largest economy in Southeast Asia. It is one of a few economic outperformers amidst the current global recession due to COVID-19.

Luffy recommends Hanoi as the top choice for investment. “There is a surging demand for quality housing in the capital city because of a young and dynamic population with a rising middle class, as well as wealthy, influential families and expats,” he notes. “You only have to look at the traffic. In 2013, most families only owned motorbikes, now they drive around in cars.”

In the episode of Overseas Property FB Live held on March 31, Luffy Chiu, the founder of VHome Property, shared his intriguing story regarding Vietnam and his views on the country’s economic outlook and investment prospects. Unaware of Vietnam’s investment opportunities in the past, Luffy was previously a successful iBanker in Hong Kong. He shares with the audience that a trip to his Vietnam in 2013 has changed his life.

On this first trip to Vietnam, he was in awe of the country’s rich culture and breath-taking views, and also saw the boundless investment opportunities. “There was not even a single convenience store, property agency, or dim sum restaurant in the country,” he recalls. “I could see enormous opportunities everywhere, prompting me to quit my job and begin selling egg waffles in Vietnam.”

Subsequently he sustained an injury that forced him to terminate his business only to discover the mushrooming property investment opportunities in Vietnam. In 2017, he launched VHome Property, the very first HK-owned retail agency located in both Hong Kong and Vietnam.

VHome Property offers a one-stop solution for overseas investments in Vietnam’s residential market, from sourcing, contract negotiations, money transfer, interior design to rental arrangements, and more.

Luffy points out that Vietnam has become a popular hotspot for property investment. First, under the intensifying Sino-US trade dispute, many manufacturers have relocated to Vietnam to escape the increased tariffs, and foreign direct investments (FDI) in Vietnam have skyrocketed. According to the International Monetary Fund (IMF)’s report released in October 2020, Vietnam’s estimated GDP of $340.6 billion could exceed that of Singapore by nearly 1 percent for the first time, ranking Vietnam the fourth largest economy in Southeast Asia. It is one of a few economic outperformers amidst the current global recession due to COVID-19.

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Luffy recommends two residential projects in Hanoi: D CAPITALE and MASTERY WATERFRONT, both boasting excellent locale, quality services, and premium facilities, and available in studio, 1 to 3-bedroom units and villas. The latter, for example, is strategically located at the heart of Ocean Park - a mega master-planned township.

Both projects are developed by Vingroup, the biggest developer in the country, with business spanning multiple sectors, including a collaboration with BWM to launch its first Vietnamese car brand to hit global markets.

To know more, stay tuned to VHome Property’s weekly Facebook Live every Wednesday, and seminars held in its office each week, or schedule an appointment with their property consultants.
In the episode of Overseas Property FB live held on June 9, Christy Chan and Ivan Wan, property consultants of Zebraland Property, shared their views on Britain’s economic outlook and investment prospects.

UK properties have long been one of the most popular investments for overseas buyers, especially in Hong Kong, for their solid performance over the years. With the relaxed visa provisions for BNO passport holders, and a favorable currency exchange rate between the Hong Kong dollar and the Pound Sterling, the market has witnessed a strong demand in the ‘buy-to-let’ investment sector.

For investors looking for options outside London, Birmingham is a rising star in Britain with a collection of favourable selling points.

Birmingham is the UK’s second city by size and population. It is also the youngest major city in Europe by age with 40% of its population under 25 years old.

“In recent years, a large number of foreign investors have relocated to the city,” Wan said. “It is now home to over 80,000 students with five top universities, so there is a large pool of professionals and students seeking lodging.”

“Birmingham has also been ranked as having the highest quality of life of any English city outside of the capital,” Chan noted. “In addition to its reasonable housing and rental prices, the general cost of living is merely half of that of London.”

There will be further improvement to the city’s connectivity with the construction of the £100 billion HS2 rail link which will lead to a drastic reduction in travel time to other major UK cities. Expected to be launched in 2029, this new rail link will take you from Birmingham to London in just 45 minutes. When fully operational, the HS2 will carry 300,000 passengers every day. This new line will also create an estimated 26,000 jobs in Birmingham and 50,000 across the West Midlands region.

Affinity Living Birmingham

Developed by Select Property Group, Affinity Living Birmingham is the first development from the premium residential property brand to launch in Birmingham city centre. It consists of 278 premium one and two-bedroom residential apartments, ranging from 441 to 753 sq ft, split across two buildings. The spacious and contemporary homes overlook sweeping city and mountain views.

The brand’s market-leading amenities and unique approach to creating a vibrant community of like-minded people will also make Affinity Living the most in-demand new residence in Birmingham. Residents can enjoy a wide range of amenities, including state-of-the-art gymnasium and fitness studio; residents’ lounge; TV lounge area; live/ work lounge and private working booths; as well as courtyard and terrace area.

It will boast one of the most desirable locations for the city’s tenant population, located on one of the main roads into the city. It is merely a 10-minute walk to the New Street Train Station, with large shopping malls, restaurants, hospitals, cinema, and more in close proximity.

Affinity Living Birmingham boasts a rental yield of up to 6%.
In the episode of Overseas Property FB live held on April 23, Katrina Li and KiKi Wong, Associate Directors of One Global Property Services, shared their views on Britain’s economic outlook and investment prospects.

The UK property market has performed well despite the current pandemic due to a combination of positive factors, such as the favourable currency exchange rate between the Hong Kong Dollar and the Pound Sterling, and the extended stamp duty holiday. For impending investors interested in the UK property market, Li and Wong recommend two major development projects – Millbrook Park and No. 10 Watkin Road – for their strong investment potentials.

Both residential projects are developed by Barratt London – a renowned developer with 60 years of experiences that has earned a 5-star rating with the Home Builders Federation for 11 consecutive years.

Millbrook Park
Situated in Mill Hill of Barnet – a traditional high-end residential area boasting excellent connectivity and good schools, Millbrook Park is a large development project in Mill Hill East which is developing into a thriving, sustainable community at the heart of NW7.

In 2024, over 2,200 homes divided into 15 phases will be built in Mill Hill East alongside a range of community facilities, including the new Millbrook Park Primary School, as well as approximately six hectares of parks and open space.

Among this massive development project is Millbrook Park which features 355 homes, including apartments and houses. All homes come with their own private outdoor space and parking space. Residents will enjoy landscaped gardens and a comprehensive range of amenities, such as a Co-Op, Waitrose and Virgin Active, all just a few minutes’ walk or drive away.

With easy connections to the rest of London, Millbrook Park is a mere 2-minute walk to Mill Hill East Station which brings you to Euston in 20 minutes; King's Cross in 22 minutes; and Bank Station in 32 minutes. What’s more, Barnet features over 120 schools with 45 schools rated as outstanding by Ofsted. For concerning parents, Wembley Park sits at the borough of Brent which records a low crime rate.

“Millbrook Park is located in Wembley Park, with zone 3 property prices. No. 10 Watkin Road residents can enjoy the excellent connectivity that resembles zone 2, accounting for its huge investment potentials,” Li says.

Fast connections
Situated in Wembley Park, with zone 3 property prices, No. 10 Watkin Road comprises a collection of 229 apartments in 23 storeys with a balcony or terrace to every home. The homes overlook outstanding views across London, with some even boasting the splendid view of Wembley Stadium.

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The catalyst, Wembley Park has an average of 4% capital growth in which has been going over 17 years. With favorable factors acting as a £2.5 billion dollar transformational urban regeneration scheme renowned Wembley Stadium. In particular, No.10 Watkin Road is part of a major large-scale redevelopment project in London, comprising a host of resident’s facilities on site, extensive green space, and premium school and transportation networks.

This new residential hotspot is expected to benefit from its surrounding infrastructural projects which will drive economic development in the area, making it sought after choices for both buyers and investors. Its Block G is currently on sale, showcasing four residential buildings, namely Greenhouse House, Gladness House, Grevillea House, and Genista House. Prices start from £300,000, or about HK$3.2 million.

Located in the heart of North West London, the mixed-used development Colindale Gardens is a vibrant community where accommodation is in great demand.

Crafted by leading British listed developer Redrow, Colindale Gardens is a major large-scale redevelopment project in London, comprising a host of resident’s facilities on site, extensive green space, and premium school and transportation networks.

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Fast connections
Situated on a high-growth redevelopment area, Colindale Gardens is undergoing a transformation, with more than £11 million funding earmarked by developers to upgrade its transportation network. It is only a 3-minute walk from Colindale Underground station. Serviced by London’s major tube line Northern line trains, the station allows easy access to different parts of the city. For instance, it takes only 26 minutes to Tottenham Court Road, less than half an hour to Central London, and famous attractions like Camden Town and Hampstead are also located on the Northern line with only a 15-minute ride from Colindale.

Comprehensive facilities
Home to 4,000 apartments, Colindale Gardens is set across 47 acres with extensive green open space. It comprises 9 acres of landscaped gardens and a 4-acre Peel Garden, equaling the area of three football fields. It boasts not only quality outdoor living space, but also a wide range of resident’s facilities, such as fitness centre, steam bathroom, 24-hour concierge service, and more. There are also plans for a new primary school, local shops, open-air pitches, footpaths, cycle tracks, and major supermarkets, striving to make Colindale Gardens a true community and a wonderful place to live.

Education for all ages
Families will love Colindale Gardens for its excellent range of educational opportunities. It is located in the Borough of Barnet, famed for its outstanding public and private schools. They include Queen Elizabeth’s Grammar School for Boys and North London Grammar School, which boast a high admission rate to top universities like Oxford and Cambridge. As for universities and post-secondary colleges, University College London UCL, a top-10 university, is only a 30-minute drive from Colindale Gardens, while the top-notch London School of Economics and Political Science (LSE) is within an hour’s drive from the development.

The debut of studio flats
With a wide mix of homes, Colindale Gardens has something to suit everyone. Currently, its Block G is on sale, including four residential towers – Greenwich House, Gladness House and Grevillea House. Unit types range from studio flats to 1 to 3-bedroom apartments, particularly each studio flat with a terrace or balcony for some extra indulgence.

One Global Property Services

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Experience all the uplifting energy of this dynamic, prosperous urban environment within a relaxed riverside setting. Discover a new quarter where the emphases are on community and wellbeing, and where individuality is celebrated.

Huntley Wharf is opening a fresh page of Reading’s history, creating a living heritage that will continue long into the future.

The perfect choice
Huntley Wharf is a superb collection of Manhattan, 1, 2 and 3-bedroom apartments set in a prime south-facing riverside location, close to the Reading town centre and train station.

Everything is designed to enhance quality of life – from the delightful landscaped gardens with river walkways, to an array of on-site retail and leisure amenities.

Reading - a place of excellence
Reading is a thriving hub where business and commerce prosper, where education is first-class, and the standard of living is among the best in the country.

Just 40 miles from London, Reading is the beating heart of the Thames Valley tech corridor. With one of the highest concentrations of digital businesses in the UK, it is a magnet for global corporations seeking world class employees, great connections, and welcoming communities. Reading offers all this and more.

Huntley Wharf lies right in the heart of everything Reading has to offer. A short walk brings you to the town centre and its amazing variety of shops, restaurants, and entertainment venues. Its station lies on the direct line to London, and locations across the country, including the main international airports, are all within easy reach.

A central location
Founded on the banks of the River Kennet and River Thames, Reading has a history dating back over 1,000 years. Its wealth was originally built on four ‘b’s - beer, bulbs, bricks and biscuits. Today, it has been transformed from its industrial roots into one of the UK’s foremost technology hubs and the headquarters location of many leading multi-national corporations.

It has excellent road, rail and air links to London and the rest of the country. And with a wealth of cultural, sporting, shopping and employment opportunities, as well as beautiful countryside close by, the town is a great place to call home.

Superb connectivity
Reading mainline station is just a 10-minute walk from Huntley Wharf. Around 20 trains an hour operate at morning peak time to London Paddington, the fastest taking just 26 minutes. Reading west, there are direct trains to Oxford, Bristol, Birmingham and Exeter.

Travelling to London will be even easier with the completion of Crossrail. Reading is the western terminus of the Elizabeth Line which will run through the centre of the capital to Stratford in the east, taking you to Bond Street, Liverpool Street and Canary Wharf without changing trains.

Capturing the innovative spirit that inspired its industrial past, Huntley Wharf brings a new vision of contemporary riverside living to the heart of Reading.
Sphere provides spaces for remote work and entertaining, complete with a co-working room, outdoor work pods, an entertainment lounge, and even an orangery.

To encourage green living, Concord Metrotown includes an indoor bike route and virtual bike room for rainy days! The Gear-Up Zone gives cyclists a user-friendly atmosphere to repair and maintain their bikes. The biggest perk of Concord Metrotown’s location is that bike routes connect Burnaby to neighbouring cities on all sides, with many trails and scenic paths along the way for weekend recreation or commute to work and school.

Concord Metrotown boasts smart installations that control temperature, lights and electrical outlets to optimize temperature control, maximize comfort and, most importantly, minimize use of energy. Another outstanding feature is Concord’s Biospace virus and bacteria mitigation system. It features a multi-layered system that delivers cleaner and safer indoor spaces through improved airflow and filtration in high-traffic areas.

Concord Metrotown features modern, open-concept floor plans, nine-foot ceilings, integrated home automation systems, stainless steel appliances, and innovative facilities like a steamer closet to refresh and sanitize your wardrobe easily and conveniently. The most discussed and unique balcony solariums offer an extended connection between the indoor and outdoor. With floor-to-ceiling sliding doors for a seamless transition between indoor and outdoor living space, the solarium offers ample amount of natural lighting where homeowners can connect with nature. Other remarkable features of the balcony include tiled floors, and overhead heater for year-round comfort in your personal outdoor area.
Health-boosting filtered water to safeguard your health

In line with the brand’s mission of providing sustainable product solutions, GROHE Blue Pure offers quality filtered water to safeguard users’ health and protect the environment.

**Refreshing 2-in-1 design**

With its 2-in-1 faucet design, the GROHE Blue combines two separate internal waterways for filtered and unfiltered water. The innovative hygienic mousseur ensures that once the water has been filtered it never comes into contact with anything that may taint its taste.

Sleek and minimalistic, this under-sink filter is an excellent space-saving device which blends in with every kitchen’s design and ambience seamlessly. It also comes with popular design features including Minta pull-out, Eurosmart and BauEdge.

Marrying cutting-edge technology and reliable functionalities, the award-winning GROHE’s Blue Pure Filter Faucet delivers great-tasting and health-boosting drinking water straight from your tap.

**Compatible with Filtration Technology by various brand**

Thanks to its connection available option, GROHE Blue Pure is compatible with various water filtration brands on the market, giving a chance for users to select the water filter based on their own preference and needs.

In addition, the user-friendly design of GROHE Blue Pure assures easy operation with a classic one hand lever for normal tap water and an additional handle for filtered water.

**Award-winning GROHE’s faucet**

Known as the world’s leading German provider of sanitary fitting, GROHE has been helping many to solve daily household challenges with its products that combine exceptional design with top-notch German engineering.

In 2019, GROHE was crowned “Red Dot: Brand of the Year” out of a total of 8,697 entries. The brand won over the experienced jurors with its outstanding design quality and extraordinarily consistent conveying of its own values across different channels.

**Sustainability advocate**

With its mission of being a sustainability advocate, GROHE Blue Pure continues to live up to the brand’s legacy by providing sustainable product solutions that celebrate ‘Pure Freude an Wasser’, meaning ‘Joy of Water’, not just for today’s consumer but for generations to come.

While the production of 1 litre of water in plastic bottles requires up to 7 litres of water, GROHE Blue Pure works with just the actual water that is being used.

**Purer Taste, Pure Enjoyment**

Add great taste to your kitchen, effortlessly, with a GROHE Pure Blue Filter faucet. GROHE Blue Filter faucet technology turns tap water into great-tasting filtered drinking water, removing chlorine and other impurities that can impair taste. Separate internal water ways keep filtered and unfiltered water separate at all times. The GROHE filter fits easily under your sink, and the faucet still offers all the usual functionality of a standard kitchen faucet. Put pure, refreshing, filtered water at the heart of your kitchen with a GROHE Blue Pure faucet. GROHE.HK
With an innovative shower system and ‘Push and Turn’ operation, GROHE’s SmartControl technology is now available in the kitchen, bringing users a completely new and handy kitchen experience.

Straightforward, and user-oriented, the SmartControl faucet offers intuitive operation by pushing and turning. Instead of using a lever, users can switch the water flow on and off with just a touch of the intelligent button at the faucet’s outlet. It also works well when using one’s elbow or wrist, which is perfect for people juggling kitchen tasks.

For precise water flow adjustment, the GROHE ProGrip button can be turned to the right or left – from the economical Eco to the powerful Jet spray. The temperature can be regulated by using a mixing valve on the faucet’s body. Pushing the button again will interrupt the water flow. The setting for the preferred amount of water will be automatically saved for the next time the faucet is being used.

To make your everyday kitchen life easier, GROHE SmartControl has also come up with two additional convenient features: the pull-out spray head which ensures ultimate flexibility; and the spray head which gently guides back into its original position after use, thanks to the strong GROHE Magnetic Docking.

Three minimalist faucet designs to maximize your convenience

Taking advantage of its intuitive handling, the new GROHE faucet meets all the requirements for precise control, straightforward convenience and ultimate flexibility – all at the touch of a button. In addition to its user-friendliness, the new faucet features a reduced and puristic design in three different design lines to fulfill different customers’ preferences. The Minta design gives the faucet a minimalist and cylindrical look. The slim and organic lines of the Essence collection boost simple elegance. The previous design of the Zedra line was reinvented with the launch of the SmartControl technology for the kitchen, combining a contemporary look with complete convenience.

The faucet’s A-shaped body is comfortable to hold and visually captures the natural flow of water. GROHE offers the SmartControl faucet in a total of eleven different colors, providing the right model for every taste and kitchen style.

GROHE SMARTCONTROL

Juggling kitchen tasks? Feel like you never have enough hands? The new SmartControl feature is here to make life easier. Instead of grappling with a lever it lets you switch the water flow on and off with just the touch of a button – meaning you even use your elbow or wrist. Turn the button to control volume with ease, from an eco-flow to a powerful jet. To adjust the water temperature, turn the valve at the body gently to the left or right.

Make your everyday kitchen life easier

Kitchen is the centre of a family’s day-to-day living, where members share ideas, cook, and enjoy meals together amidst the busy hustle and bustle of life. Dedicated to offering consumer-oriented kitchen portfolio, GROHE introduces the SmartControl technologies to make your everyday kitchen tasks effortless with convenience.
Mia Cucina (Kitchens by Towngas) – the epitome of stylish and practical solutions – is now making it possible to have both kitchen cabinet and built-in kitchen appliances in your open kitchen. Along with attractive promotion, make sure you don’t miss out on what they have to offer!

In line with the brand’s philosophy of ‘The Kitchen with You in Mind’, Mia Cucina (Kitchens by Towngas) always accords top priority to users’ needs, offering seamless culinary journeys for every single user. Mia Cucina has recently brought its creativity to life at its Causeway Bay showroom with a colour fusion of red and black. Adopting elegant burgundy-coloured panels as the base, Mia Cucina applies black quartz for worktop and backsplash, accented by light beige wooden pattern tall cabinets, giving the interior ambience a boost with this charismatic kitchen design.

While material selection is essential in beautifying your cooking area with an avant-garde blend of colours, the superior Italian FENIX Nanotech Matt Material that Mia Cucina adopts as cabinet door panels is also practical as it is anti-fingerprint and thermally heals micro-scratches. It also prevents bacteria production to achieve hygienic conditions.

An open kitchen is a popular choice nowadays in creating more space for homes at the same time as it facilitates communication. Understanding that storage is critical to shaping a delicate balance between functionality and aesthetics in an open kitchen, Mia Cucina offers you true pleasure in the kitchen with meticulous attention to details.

Organized and convenient
From racks to wall shelves, Mia Cucina makes good use of all manners of storage accessories, such as pull-out unit with detachable racks and drawer inner dividers, to keep your kitchen organized and free up more worktop space for food preparation.

In addition, users can also install an electrical bi-fold lifting door system to the upper cabinets for easy and full access to all cookware and utensils. With its symmetrical lift mechanism, users can open and close the upper cabinets conveniently by a light touch on the door panel and button.

Perfect your kitchen with the best appliances
Apart from chic and handy kitchen design, Mia Cucina will amaze you with some of the best appliances in town. For cooking enthusiasts, Mia Cucina offers Italian-made oven – the brand’s first ever gas oven in the market. It is a must-have item for every at-home chef to host family and friends for delicious dishes. You can rely on its wide range of automatic cooking functions and plentiful cooking programs.

Mia Cucina (Kitchens by Towngas) – the epitome of stylish and practical solutions – is now making it possible to have both kitchen cabinet and built-in kitchen appliances in your open kitchen. Along with attractive promotion, make sure you don’t miss out on what they have to offer!

Total kitchen solutions for your open kitchen

In line with the brand’s philosophy of ‘The Kitchen with You in Mind’, Mia Cucina (Kitchens by Towngas) always accords top priority to users’ needs, offering seamless culinary journeys for every single user. Mia Cucina has recently brought its creativity to life at its Causeway Bay showroom with a colour fusion of red and black. Adopting elegant burgundy-coloured panels as the base, Mia Cucina applies black quartz for worktop and backsplash, accented by light beige wooden pattern tall cabinets, giving the interior ambience a boost with this charismatic kitchen design.

While material selection is essential in beautifying your cooking area with an avant-garde blend of colours, the superior Italian FENIX Nanotech Matt Material that Mia Cucina adopts as cabinet door panels is also practical as it is anti-fingerprint and thermally heals micro-scratches. It also prevents bacteria production to achieve hygienic conditions.

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Take advantage of Mia Cucina’s special promotion and become a master chef at home with Mia Cucina appliances. With the attractive offer, purchase 1 item to receive 15% off; 2 items or more to receive 20% off; or gas oven to receive 30% off!
The new tribe by Indigo has been designed with tiny Hong Kong homes in mind. Each piece of furniture has been designed to save space – from nesting tables and multifunctional chairs to tables with built-in chargers and lift-top mirrors.

To further drive home the point, a Tribe Truck outfitted for the launch managed to fit in over 30 pieces of furniture and accessories in a 180-sq-ft space with room to spare.

Another selling point is that, as this is an offshoot of Indigo Living, you get all the thoughtful design details associated with the homegrown luxury brand, but at pocket-friendly prices.

The inaugural collection comprises two lines: Scandinavia Dreaming and Belissima Italia.

As you can guess from the name, Scandinavia Dreaming is all about Nordic minimalism. Made with recycled leather and fabric, the Lucas dining chair (HK$2,990) pairs perfectly with the Ethan desk (HK$3,990) to create a cozy work-from-home corner.

In the living room, the Jay TV cabinet (HK$2,990) and Dice bookcase (HK$7,290) help to minimize clutter, while the Amara dual seat ottoman table (HK$2,290) comes with upholstered ottomans that slide under the table to save space.

Supple leather, color pops and transformable pieces characterize the Belissima Italia range.

Liftable tops on the Arlo coffee table (HK$4,590) and Trento vanity desk (HK$6,990) allow you more space to work.

A built-in USB port in the Jackson side table (HK$1,990) means you don’t have to bother with unsightly chargers anymore. You can use it to juice up the cute Plat light with wireless charging (HK$899).

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